## OMRON

# **Corporate Profile**

#### **Company Overview**

Company Name Head Office President and CEO Established Businesses

OMRON Corporation Shiokoji Horikawa, Shimogyo-ku, Kyoto 600-8530, Japan Junta Tsujinaga May 10, 1933

Industrial Automation, Healthcare, Social Systems, Solutions & Service, Device & Module Solutions, Data Solutions



**Established** 

1933

Headquarters

**Kyoto** 

No. of Group Companies

165

**Net Sales** 

¥**811.8** billion

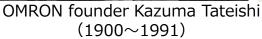
No. of Group Employees

28,450

#### **History**

1933 Kazuma Tateishi established Tateisi Electric Manufacturing Company in Osaka.







The product that led to OMRON's establishment was an X-ray timer, a revolutionary product at the time in that it enabled the timing of X-ray photography accurate to within 1/20th of a second.

Moved its headquarters to Omuro, Kyoto.

Originally, Omuro meant Ninnaji-temple, Nowadays, it became a place name referring to the area around it.



Ninna-ji Temple in Kyoto

1990 Renamed company name to OMRON corporation.



Working towards the sustainable enhancement of its corporate value,

OMRON inherit the thoughts of its principle: to improve lives and contribute to a better society.

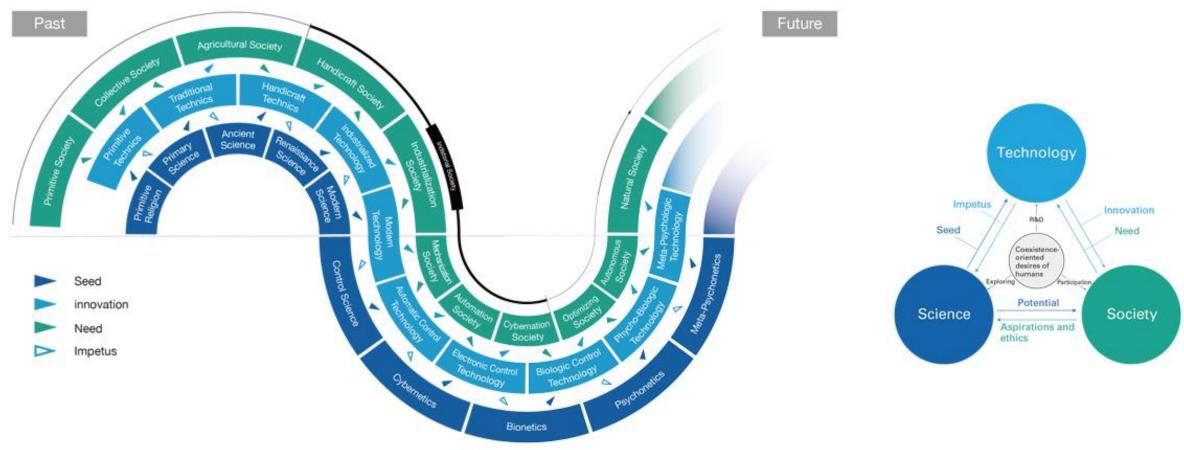
#### **OMRON Principles**

Since OMRON founder Kazuma Tateishi established the OMRON Corporate Motto, saying "Business should create value for society through its key practices," in 1959, OMRON has taken on the challenge to lead the world in innovation driven by social needs to improve lives and contribute to a better society.

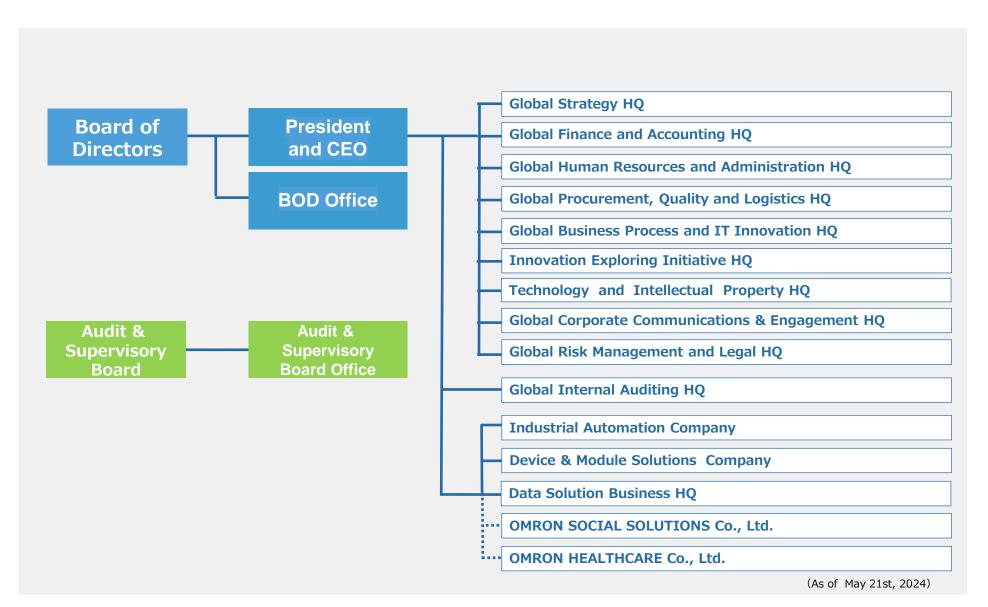
## OMRON Principles **Our Mission** To improve lives and contribute to a better society **Our Values** Innovation Driven by Social Needs Be a pioneer in creating inspired solutions for the future. Challenging Ourselves Pursue new challenges with passion and courage. Respect for All Act with integrity and encourage everyone's potential.

## A Compass: Predictive Theory "SINIC\* Theory"

OMRON founder, Kazuma Tateishi announced SINIC predictive theory, which projects the future based on the cycle of interrelationships between Science, Technology, and Society in 1970. Since then, the SINIC Theory has been our compass for projecting into the future.

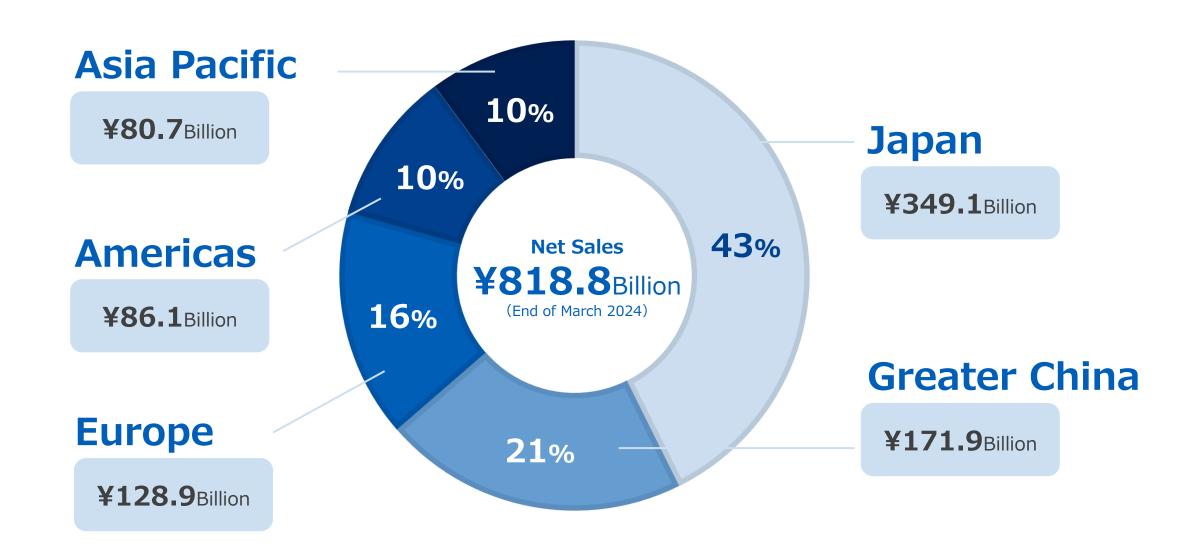


#### **Organizational Chart**



**Overseas** Regional Headquarters **North Americas EMEA Greater China Asia Pacific** Korea

## **Net Sales by Region**



#### **OMRON's Businesses and Sales Composition**

## ① Industrial Automation Business (IAB)

OMRON's mainstay business; Innovating global manufacturing through factory automation (sensors, control devices, robot, etc.)











#### **② Healthcare Business (HCB)**

Providing a comprehensive lineup of healthcare products for home and hospital use (electronic BP monitors, thermometers, etc.)



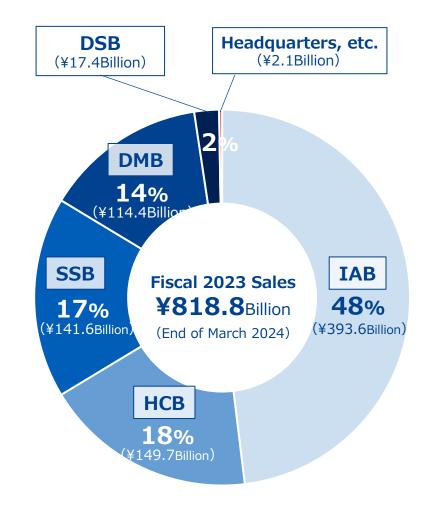


#### ③ Social Systems, Solutions & Service Business (SSB)

Offering diverse social infrastructure systems for a safer, more comfortable society (automated ticket gate systems, ticket vending machines, PV inverters for photovoltaic power generation, storage battery systems, etc.)







#### **4 Device & Module Solutions Business (DMB)**

Providing the market with sophisticated components that create seamless relationships between people and machines (relays, switches, connectors, sensors etc.)



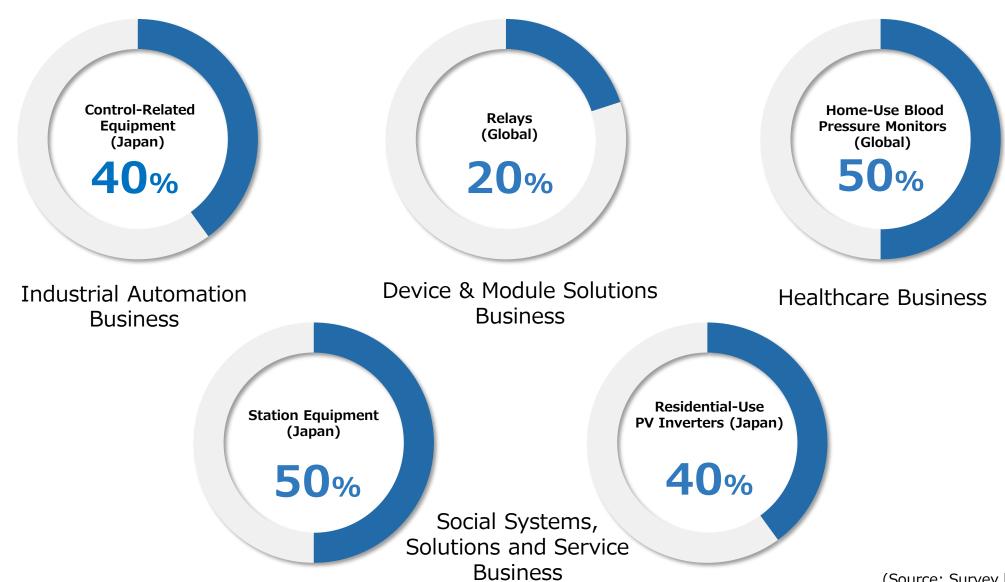
#### **5 Data Solutions Business (DSB)**

Leading OMRON towards shifting its emphasis from creating products to creating new values through the data solution business.

(business planning, corporate health business, smart M&S, data utilization business)



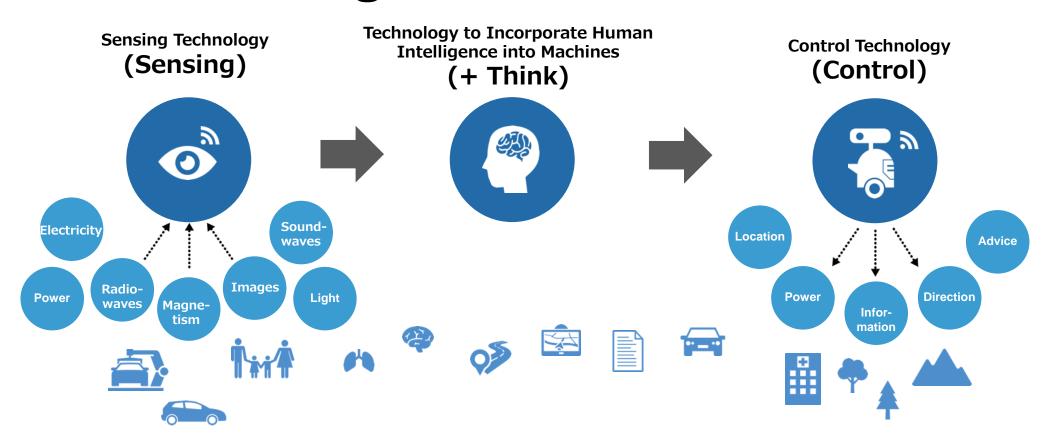
## Businesses with Significant Market Share in Segments



### **OMRON's Core Technology**

"Sensing & Control", which converts information into value, is OMRON's core technology. OMRON aims to create new automation by adding "think" (human intelligence)

## Sensing & Control + Think



#### A History of Creating Value

Since its founding, OMRON has pursued innovation driven by social needs, leading the world in innovative ideas.

We will continue to improve lives and contribute to a better society by creating value for the future.

#### Social Issues/Needs

Automation Society (1945-74)

Cybernation Society (1974~2005)

Optimization Society (2005 $\sim$ )



Productivity improvements to support high economic growth



Congestion in urban public transportation



Rising concern for personal health resulting from changes in lifestyle



Advanced information society



Global warming

Population decline and soaring labor costs

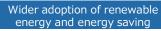
#### **OMRON Solutions**

Factory floor automation

Social systems automation

Wider use of in-home blood pressure monitors









FY1960 World's first non-contact switch



FY1966 General purpose relays (MY Series)



FY1967 World's first automated train station system



FY1973 Digital blood pressure monitors



FY1995 OKAO® vision image sensing technology



FY2011 PV inverters



FY2012 DC/DC converter for idling stop system



r ystem FY2016

FY2016 AI-equipped mobile robots





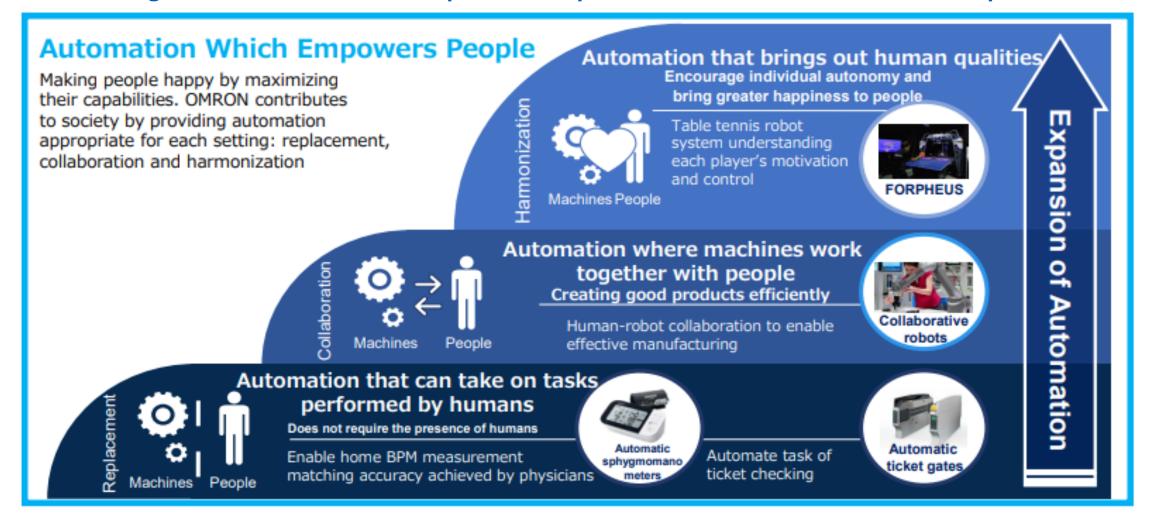


FY2018 Wearable blood pressure monitors



#### **Automation Which Empowers People**

OMRON has expanded automation to the level of collaboration and harmonization through advances in its core "Sensing & Control + Think" technologies. It is providing solutions to social issues through "Automation Which Empowers People"—automation that maximizes capabilities.



### Social Issues Addressed by OMRON

OMRON has set the goal of addressing three social issues that have a major impact on society: achieving carbon neutrality, realizing a digital society, extending healthy life expectancy. These are issues where OMRON can leverage its strengths.

**Social Issues Addressed by OMRON (Opportunities for Growth)** 

#### Achieving Carbon Neutrality



# Realizing a Digital Society

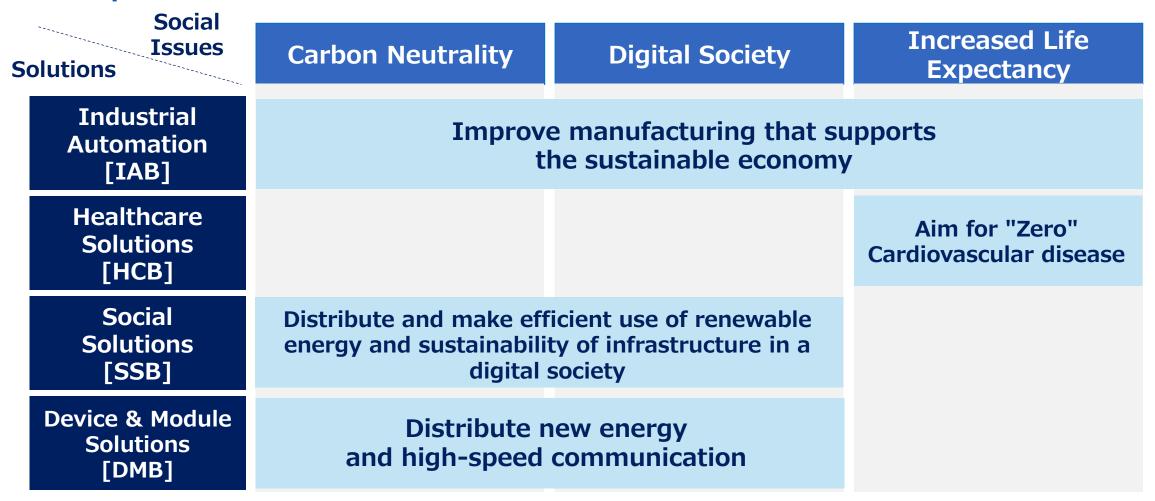


# **Extending Healthy Life Expectancy**



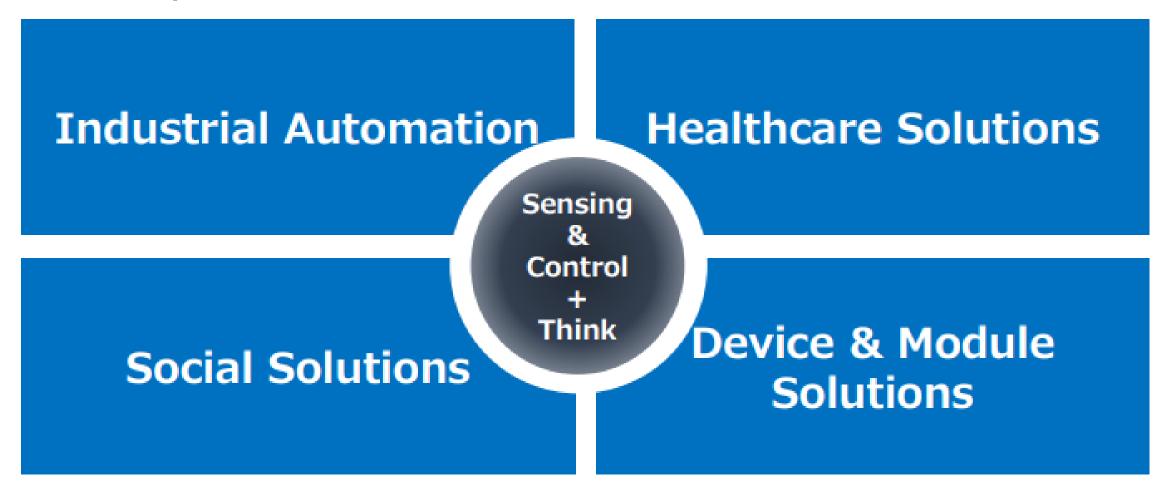
#### **Creating Social Value Through Business**

OMRON is creating social value through growth in its business so that it can develop solutions to social issues in four domains.



#### 4 Domains Where OMRON Develops Solutions to Social Issues

OMRON is creating social value in four domains through its business so that it can develop solutions to social issues.



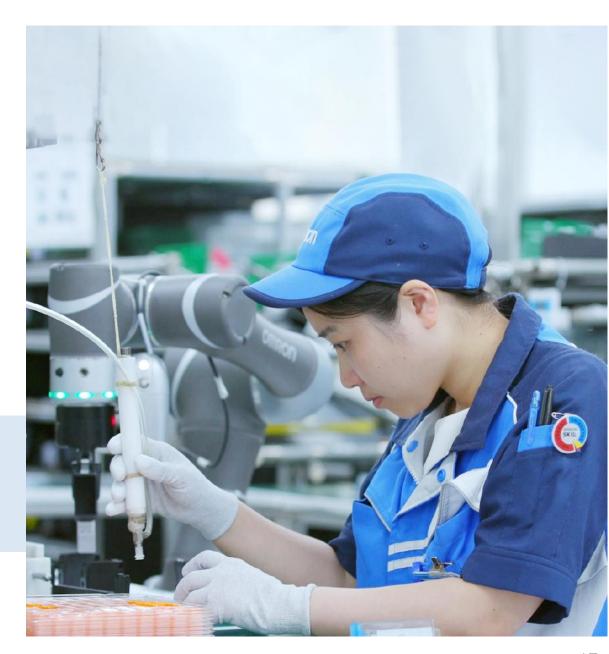
#### **Industrial Automation**

# Social Value to Be Created Improve manufacturing that supports the sustainable economy

OMRON has provided solutions that have led to technological advances, solutions to labor shortages, and improved productivity in many industries through collaborative creation with its customers.

OMRON will construct manufacturing facilities that will support a sustainable future, one that balances harmony with the global environment and motivates employees.

Sales ¥393.6 billion



#### **Healthcare Solutions**

## Social Value to Be Created Aim for "Zero" Cardiovascular disease

OMRON is contributing to the prevention of cerebral and cardiovascular events by offering to its customers household medical equipment, health management services, and more that uses its proprietary biological information sensing technologies to provide easy and accurate determination of health status.

OMRON will endeavor to make a society where all can naturally live in good health and receive high-quality medical care everywhere by creating a new preventative medicine framework that prevents medical events.

Sales ¥142.1 billion



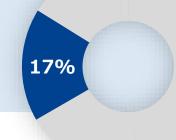
#### **Social Solutions**

Social Value to Be Created
Distribute and make efficient use of renewable energy and sustainability of infrastructure in a digital society

In addition to providing equipment and services that support rail and road traffic, OMRON has been working on finding solutions to social issues in many business areas, such as energy management that leverages solar power and energy storage systems, provision of robotics technology, and community solutions leading to safe and prosperous lives in rural communities.

OMRON will take on the challenge of creating the next-generation systems that will provide solutions to the social issues of carbon neutrality, resilience, and labor reduction.

Sales ¥107.3 billion



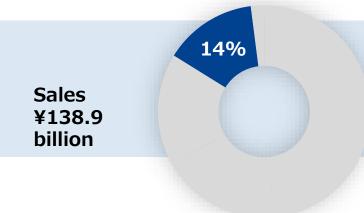


#### **Device & Module Solutions**

# Social Value to Be Created Distribute new energy and high-speed communication

OMRON has extensively provided relays, switches, connectors, and other core components that are needed to connect and disconnect electricity, sensors that serve as the eyes and ears of various products, and many other devices, to customers in widely divergent industries throughout the world.

OMRON will promote the introduction of new energy and the creation of a digitized society through solutions founded on the electrification of products, technology delivering higher frequencies, and devices and modules with low environmental impact.



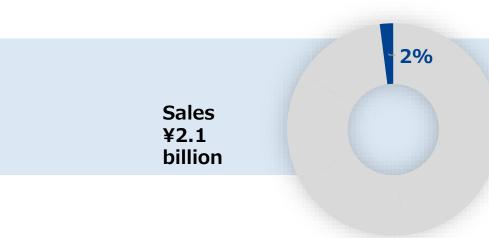


\*新エネルギー;再生可能エネルギーと水素、燃料電池などの革新的なエネルギーを称す

#### **Data Solutions**

The DSB will lead OMRON towards shifting its emphasis from creating products to creating new values through the data solution business.

The DSB will not only expand business in the healthcare domain in which OMRON thus far has collaborated with JMDC, but also identify opportunities for data solution business in other domains, such as industrial automation and social solution domains, and establish specialized organizations to advance their business development and market implementation, to ultimately help solve social challenges through data solutions.





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#### **Innovation Promotion Division**

This division is taking on the challenge of creating new business by designing a new future that addresses social issues and is expressly drafting and executing the strategies needed to achieve this.

The division is aiming to create new business while hoisting OMRON's vision as a "flag" in the business domains that it is newly venturing into.













### **OMRON's Concept of Diversity & Inclusion**

#### **Diversity**

Attract diverse people
who will take on the challenge
of the creation of a better
society

&

#### **Inclusion**

Unleash the passion and ability of each individual, create innovation by bringing our diverse personalities together and share the fruits of our labor

#### Image of Required Human Resources

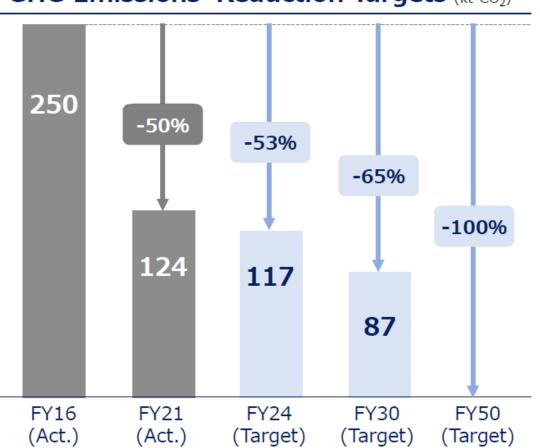
- Individuals passionate about solving social issues
- Individuals who continue to hone their specialties to realize their ambitions
- Individuals who care about the team as a whole and who are self-starters that demonstrate leadership

#### Accelerate Decarbonization and Environmental Initiative: Scope 1 & 2

Aim to reduce GHG emissions to zero by 2050. Target 53% reduction by FY24, 65% reduction by FY30 versus base year (FY16). In SF 1st Stage tackle carbon neutrality for all domestic locations.

#### GHG Emissions' Reduction Targets (kt-CO<sub>2</sub>)

SF 1st Stage Target Locations and Goals



# Domestic

## Achieve zero carbon for all 76 domestic locations

- Expand power generation/savings
- Leverage J credits acquired by SSB energy business



#### Expand power generation/ savings at all locations

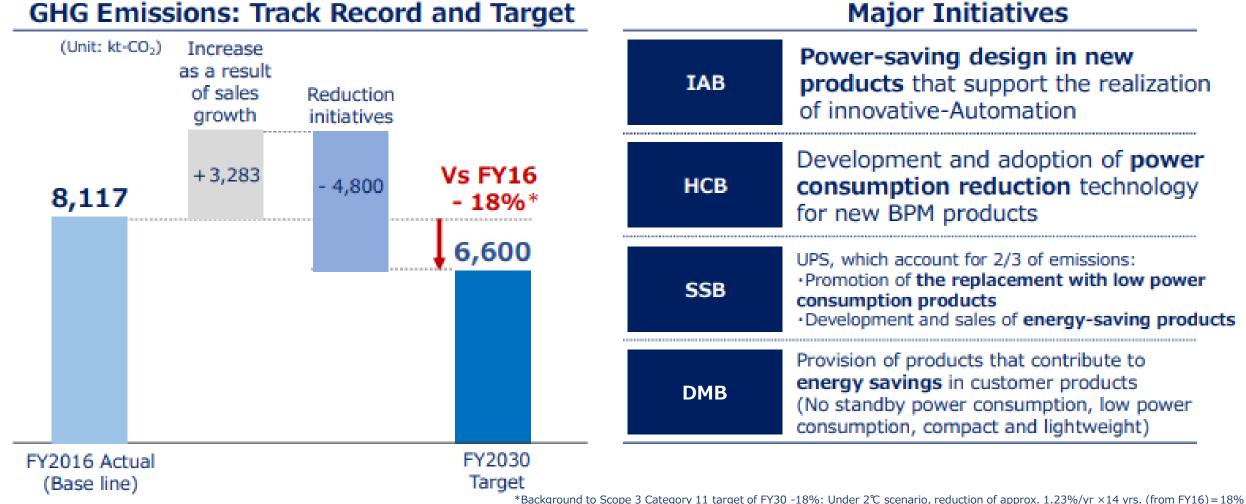
- Upgrade power-saving facilities at production sites
- Add more in-house solar power generation facilities, etc.

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<sup>\*</sup>Target Scope 2 emissions resulting from in-house use of power at 13 production sites and 63 non-production sites (HQ, R&D, Sales)

#### Accelerate Decarbonization and Environmental Initiatives: Scope 3 Category 11

OMRON has set its FY2030 target in regard to Category 11 of Scope 3. It aims to achieve a reduction of 18% from the FY2016 level.





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