



DAY ONE — Wednesday, 14 March

- 8 a.m. Arrival of Delegates
- 9 a.m. **ZONES A–D: Welcome Remarks by the Vice President for Administration and Corporate Management**
- 9:15 a.m. **ZONES A–D: "Introducing the Asian Development Bank (ADB)" by the Director General, Procurement, Portfolio and Financial Management Department**
A brief description of ADB's strategic priorities and business opportunities.
- 9:30 a.m. **ZONES A–D: The ADB PROCUREMENT SYSTEM**
An introduction to applicable ADB policies and procedures for procurement of goods, works, and for the recruitment of consultants informing participants on the advantages of ADB-financed contracts, where to locate ADB opportunities, and how to maximize the participants' ability to win ADB-financed contracts (e.g., dos and don'ts).
- 9:30 a.m. - **Recruitment of Consultants**
- 10:30 a.m. Coffee Break
- 10:45 a.m. - **Procurement of Goods and Works**
- 11:45 a.m. - **Update on ADB Procurement Reforms**
- 12:15 p.m. Lunch Break
- 2 p.m. **OPPORTUNITIES BY SECTOR**
Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- 2 p.m. **ZONES A and B: Energy**
ZONE C: Agriculture and Environment
- 3:30 p.m. Coffee Break
- 3:45 p.m. **ZONES A and B: Water and Urban Development**
ZONE C: Public Management and Finance
- 5:30 p.m. **NETWORKING COCKTAILS — Executive Dining Room**

DAY TWO — Thursday, 15 March

- 9 a.m. **OPPORTUNITIES BY SECTOR (continued)**
Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- 9 a.m. **ZONES A and B: Transport**
ZONE C: Health and Education
- 10:30 a.m. Coffee Break
- 10:45 a.m. **ZONES A and B : THEMATIC OPPORTUNITIES**
Brief presentations on opportunities in key thematic areas including Climate Change and Financing, Public-Private Partnership, and Private Sector Operations.
- 10:45 a.m. **ZONE C: THE ADB BUSINESS CENTER**
Come and learn about a new website that makes working with us easier and quicker.
- 12 noon Lunch Break
- 1:30 p.m. **ZONES A and B: CONSULTANTS' CLINIC**
An interactive discussion of common consultants' issues, a detailed presentation on the Consultant Management System (CMS), and specific case studies.
- 1:30 p.m. **ZONE C: EXPERTS POOL**
The Experts Pool Program aims to bridge skills gaps in ADB's priority areas. Under the program, experts from leading organizations in the public or private sector join ADB on a 2- to 3-year, fixed term basis to strengthen its knowledge base.
- 2:30 p.m. **ZONE C: ANTICORRUPTION AND INTEGRITY**
- 3:30 p.m. Coffee Break
- 4 p.m. **ZONES A and B: OPPORTUNITIES FOR CIVIL SOCIETY AND NONGOVERNMENT ORGANIZATIONS**
ZONE C: OPPORTUNITIES FOR THINK TANKS, INSTITUTES, ACADEMIA, AND CENTERS OF EXCELLENCE
- 5 p.m. **END OF PROGRAM**

***NOTES:**

1. ADB procurement experts will be available on Days 1 and 2 to meet with participants on a first come, first served basis.
2. Meetings with sector focal points from project departments of ADB may be arranged, depending on availability.
3. ADB integrity experts will be available in the Cafeteria Hallway on Day 1 (12:30 p.m. onward) and Day 2 (all day) for consultation on the application of ADB's Anticorruption Policy with respect to fraud and corruption matters and its sanction framework.